

## Thirteen Principles for Managing People

Duration: One day

Time: 9am – 4pm

For: Managers and Supervisors

## PROGRAM OBJECTIVES

At the end of the workshop, participants will be able to identify thirteen principles used by great managers for effectively managing their direct reports

The main objective of this one-day workshop is to sensitize the manager to the fundamental issues involved in enhancing employee value and thereby ensuring the success of the organization. An organization's human resource is its most important asset. Happy employees make happy customers. Happy customers make loyal customers. Loyal customers keep the owners smiling all the way to the bank. Keeping employees happy is the "winningest" strategy any business can adopt.

## **METHODOLOGY**

Workshop consists of lecture/discussions, visual aids, individual and group activities.

## **Content Domain**

The purpose of leadership

The thirteen principles for managing people:

- 1. Hiring good people.
- 2. Setting clear standards.
- 3. Training them well.
- 4. Motivating them.
- 5. Acknowledging and rewarding them.
- 6. Building a positive organizational climate.
- 7. Building a great team.
- 8. Empowering team members.
- 9. Delegating.
- 10. Listening and communicating.
- 11. Separating praise from correction.
- 12. Promoting from within.
- 13. Counseling out non-performers.

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